Transforming Your Library with Research Excellence Solutions

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Supporting Academic Research

- Annual market report with **Alterline**

- It follows three similar research studies conducted in 2019-2021 about the challenges faced in the research landscape

- Two surveys were conducted this year:

- Research Office leaders – US, UK, Australia; 100 responses

- Researchers – US, UK, Australia; 300 responses

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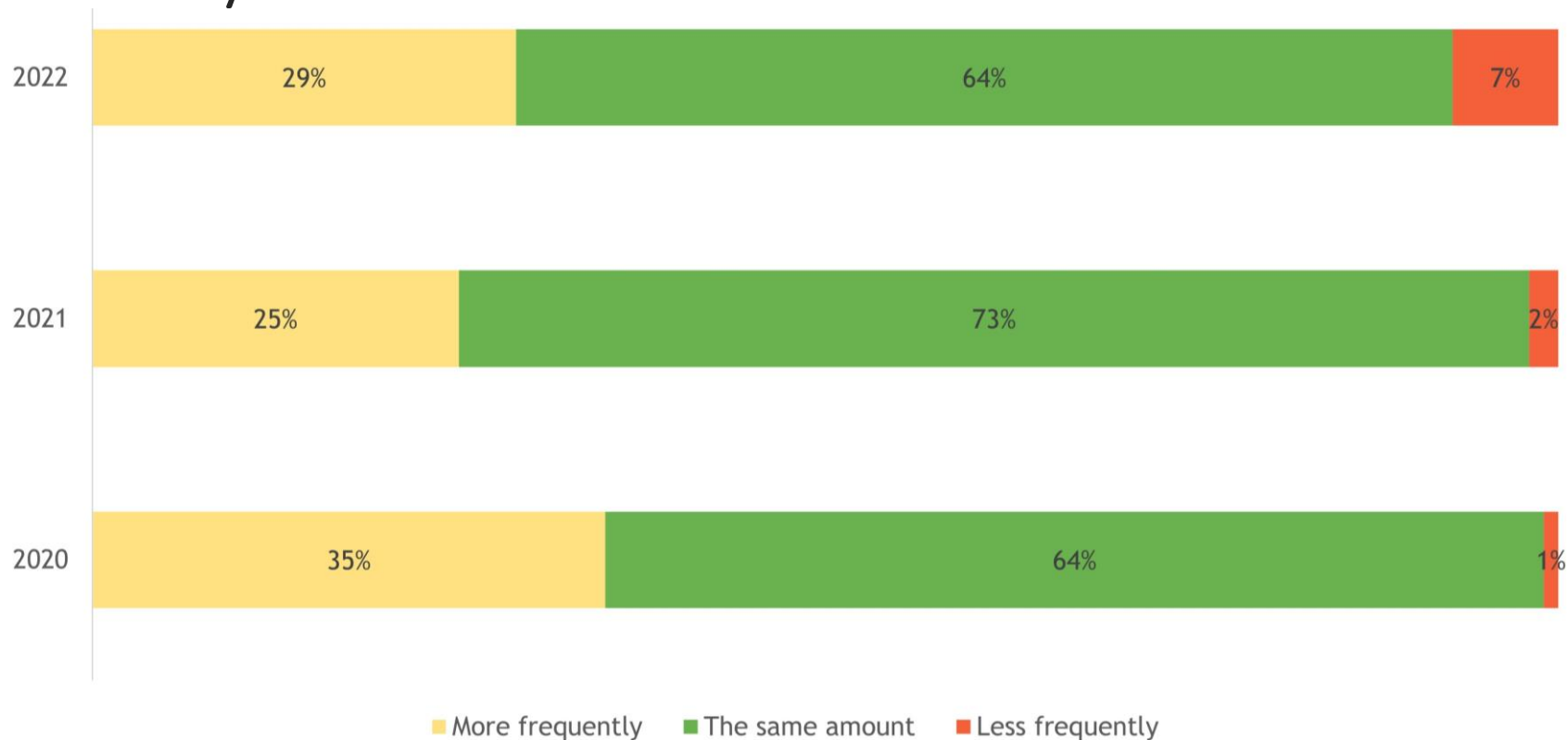# Which of the following do you expect the Research Office to do to support your role as a researcher?
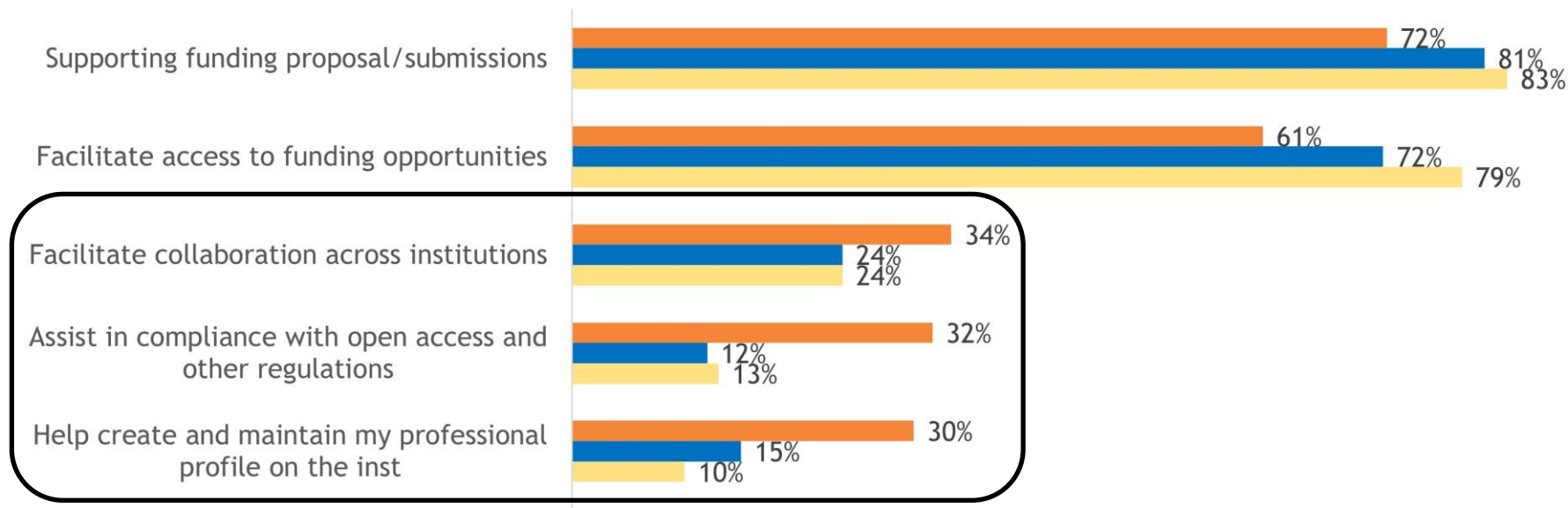
Exploring the challenges of researchers in higher education, Alterline, 2022
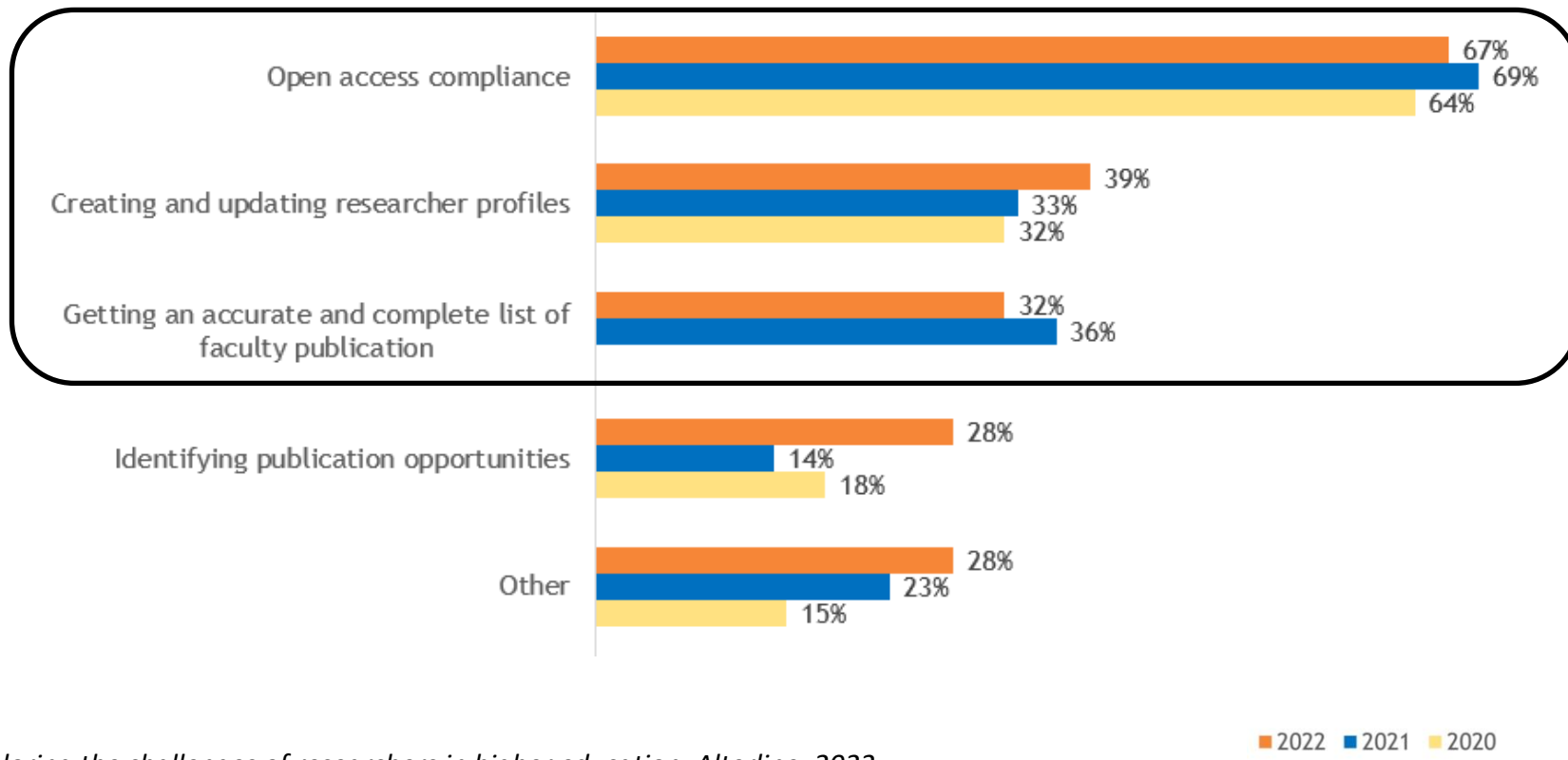*Top 5 results, "Researchers survey"*

Ideally, would you, the Research Office, like to collaborate with the library...?

Year	More frequently	The same amount	Less frequently
2022	29%	64%	7%
2021	25%	73%	2%
2020	35%	64%	1%

Legend: More frequently, The same amount, Less frequently

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What sort of activities do you, the Research Office, collaborate with the library on?

Open access compliance
- 67% (2022)
- 69% (2021)
- 64% (2020)

Creating and updating researcher profiles
- 39% (2022)
- 33% (2021)
- 32% (2020)

Getting an accurate and complete list of faculty publication
- 32% (2022)
- 36% (2021)

Identifying publication opportunities
- 28% (2022)
- 14% (2021)
- 18% (2020)

Other
- 28% (2022)
- 23% (2021)
- 15% (2020)

Legend: ■ 2022 ■ 2021 ■ 2020

Exploring the challenges of researchers in higher education, Alterline, 2022
Top 5 results, "Research Office survey"

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The Research Flow – Institutional View

The Research Flow – Institutional View
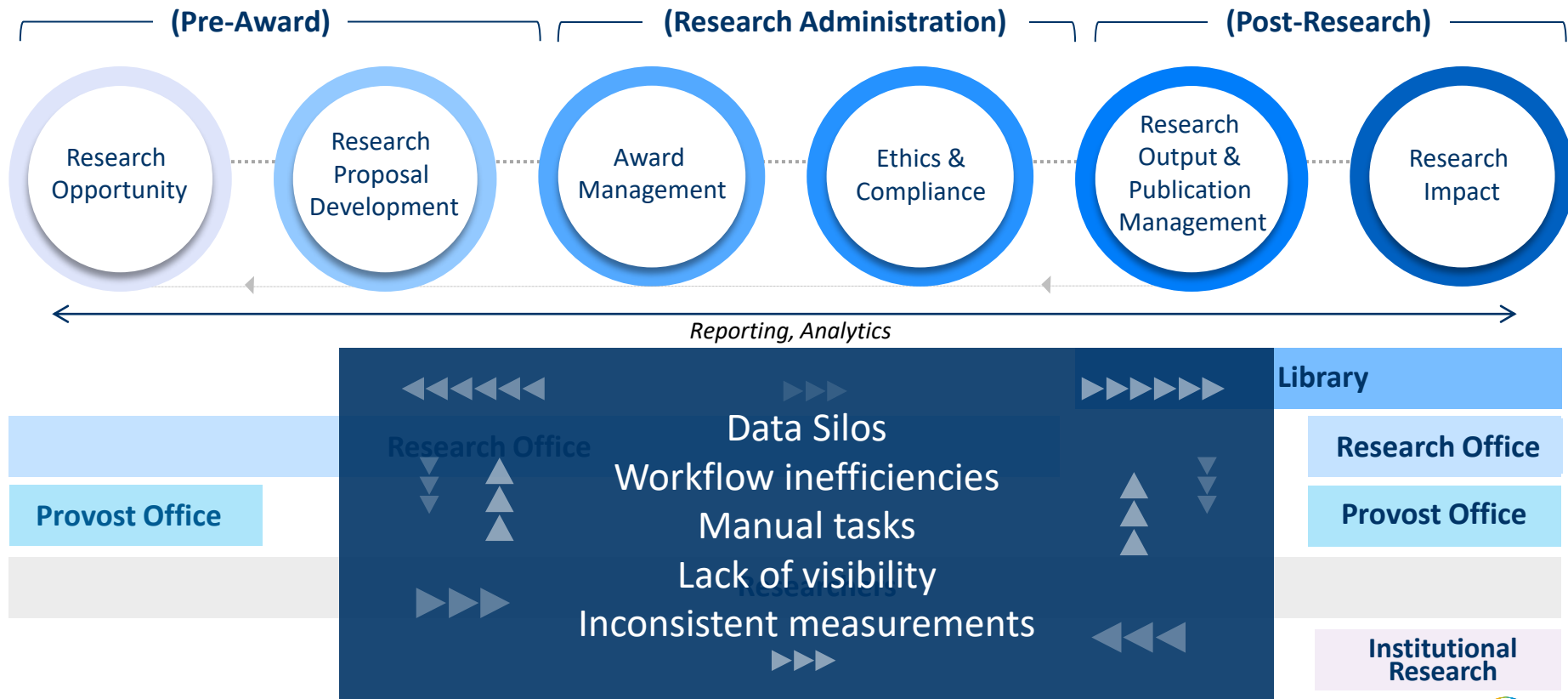
The Library's Role

Data expertise

Source of data & controlling the data

Leading institutional CRIS initiatives

Collaboration with Research Office & Provost

A bridge to the researchers

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Supporting Library's Mission

ExLibris + **Clarivate**™

Connecting libraries with faculty & scholars
Delivering data & insights for research offices & scholars

Esploro | Web of Science | InCites B&A | Pivot-RP | Converis
Outputs -- Researchers -- Research Units -- Metrics -- Research Trends -- Funding -- Workflows

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Manage Researcher Profiles and Assets in One Place

"Previously we had 2 different systems, we managed the profiles of the professors from one side, and the assets from the other side, and we wanted to integrate these two features to one product".

Laura Ballestra, Chief Librarian, Mario Rostoni Library, LIUC

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Output Discovery & Showcasing

Esploro brings institutional research work into one place. **Data is captured automatically from various virtual sources or semi-automatically. Another way to enlarge the repository is with Web of Science.**
The data is showcased in a research portal and profiles.

Esploro | Web of Science

Use case examples:

Showcasing & discovery of all institutional research

Finding highly cited outputs in high impact journals

Reusing metadata

Identifying outputs resulting from specific grants

Output **Awards** **Media** **Projects** **Activities**

All assets (27)

Publication (15)

Conference/Event (6)

Creative Work (3)

Patent (1)

Posted Content (1)

Dataset (1)

JOURNAL ARTICLE
Imposing Advice on Powerful People
by Lyn M Van Swol, Andrew Prahl, Erina L MacGeorge and Sara Elizabeth Branch
Published 02/09/2019
Communication reports (Pullman, Wash.), 32, 3, 173 - 187
This paper examines how advice recipients' feelings of power and the solicitation of advice affects the perception of advice. Participants were primed for low or high power, wrote about a personal problem, and shared it online to a peer. The peer was a confederate who gave advice. Advice was either permitted (participant
...more

JOURNAL ARTICLE
Connecting in the Twitterverse: Using Twitter to satisfy unmet belonging needs
by Nicole E Iannone, Megan K McCarty, Sara Branch and Janice R Kelly
Published 2018
The Journal of Social Psychology, 158, 4, 491 - 495

Imposing Advice on Powerful People

By: Van Swol, LM (Van Swol, Lyn M.) [1] ; Prahl, A (Prahl, Andrew) [2] ; MacGeorge, E (MacGeorge, Erina) [3] ; Branch, S (Branch, Sara) [4]

View Web of Science ResearcherID and ORCID (provided by Clarivate)

COMMUNICATION REPORTS
Volume: 32 Issue: 3 Page: 173-187
DOI: 10.1080/08934215.2019.1655082
Published: 2019
Indexed: 2019-12-06
Document Type: Article

Abstract
This paper examines how advice recipients' feelings of power and the solicitation of advice affects the perception of advice. Participants were primed for low or high power, wrote about a personal problem, and shared it online to a peer. The peer was a confederate who gave advice. Advice was either permitted (participant was asked if they wanted advice and said yes), guaranteed (participant was given advice without asking if wanted), or imposed (participant said they did not want advice, but advice was given). Participants had lower utilization intentions and positive emotions for imposed advice than permitted or guaranteed advice. High power participants had lower intentions than low power participants to use imposed advice, especially when disclosing a more personal problem.

Keywords
Author Keywords: Advice; Decision-Making; Power; Unsolicited Advice
Keywords Plus: UNSOLICITED ADVICE; CONFIDENCE; VALIDATION; QUALITY; SUPPORT; MESSAGE

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6
Citations
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Leveraging Esploro Profiles for All Research Staff

"With our old system we had faculty staff profiles only, and this left out a lot of researchers and other staff. Now, all of our faculty and researchers across the university will have a profile in Esploro. It makes more strategic sense to demonstrate the full scope of research that is produced at Brandeis, in Esploro".

Mark Paris, Associate University Librarian for Scholarly Resources & Discovery, Brandeis

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Researcher Expertise & Collaboration

Esploro | InCites B&A | Pivot-RP

Use case examples:

Finding experts
and collaborators

Benchmarking research
self performance

Accessing relevant
funding opportunities

Collecting data
for evaluation

Putting your institution's research in context

"Homegrown solutions tend to solve yesterday's problems, and vendor solutions tend to be building constantly and solving new problems".

Joan Kolarik, Library Integrated Technology Systems Manager, Drexel University

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Reporting & Benchmarking
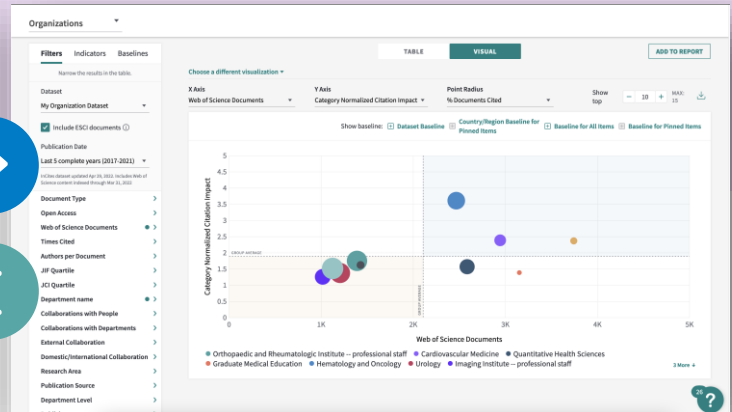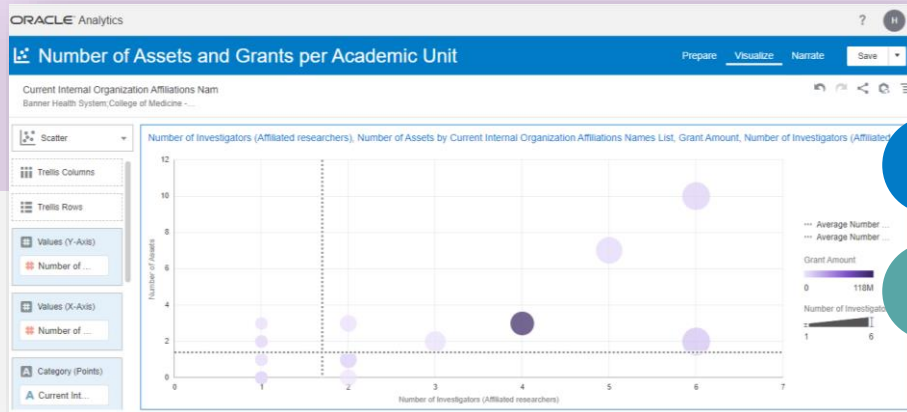
Esploro | InCites B&A

Use case examples:

Identifying units with highest impact

Benchmarking performance vs. other institutions

Comparing institutional vs. global research trends

Automatically syncing organization structure

Your Collaborations, Our Solutions

Research Office

Library

Researchers

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Q & A

Thank you!

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