

Editorial curation optimizes funding discovery.

Increase funding success rates with an expert-curated source of global funding.

The 'magic' behind Pivot-RP™

Pivot-RP is the most effective solution for identifying global funding opportunities. Alongside a unique and expansive database, a remarkable team of editors ensures that researchers see the highest quality information at just the right time.

Pivot-RP has a sophisticated funding editorial tool at its core. The tool is used by a team of editors who review funding opportunity data daily and share updates with Pivot-RP users in real time. This provides users with the most up-to-date and accurate content of any funding solution and delivers a higher throughput for new funders and opportunities.

Key Benefits:

- Human editorial curation
- State of the art technology
- Real-time publication
- Teamwork and technology

High quality teamwork

Delivering such a high level of service, in which all funding opportunities are curated, checked for relevance, and optimized for discovery is a monumental task. This could not be accomplished without the real stars of Pivot-RP, our editorial team. This expert team performs their magic every day, ensuring that the highest quality information flows seamlessly to the Pivot-RP application.

No robots

While other funding services may scrape data from websites and release it automatically, Pivot-RP only publishes an identified funding opportunity after it has been carefully reviewed by a member of the editorial team. Human editorial curation weeds out all the noise, cross-checking every opportunity for accuracy, deadlines, eligibility requirements, and geographic relevance. It takes that human touch to ensure the information is complete, timely and conforms to our standards for providing the most valuable results for the global research community.

Pivot-RP editors index each opportunity with keywords from a proprietary Pivot-RP taxonomy of more than 2,800 research-related keywords, which is regularly updated with additional terms submitted by the Pivot-RP user community. This effort optimizes all content for discovery and enables researchers to quickly zoom in on the funding opportunities that best match their research interests and eligibility.

The editorial team consists of more than 20 editors who are based primarily in the United Kingdom, the United States, and a few additional locations around the globe. Ten different languages are spoken across the team and the majority of editors hold advanced degrees. They have the expertise necessary in a wide range of disciplines to properly weed through the complex requirements and scope of most funding opportunities.

These skills come in handy for identifying funding opportunities globally whether they are announced by government entities, NGOs, private foundations, professional societies or other agencies. Editors can quickly assess potential opportunities, add or edit them as needed, and then immediately publish them out to researchers. On a daily basis, the Pivot-RP editorial team covers the widest variety of potential sources of funding and, on average, manually adds or updates more than 3,500 funding opportunities per month.

State of the art technology

While humans power the editorial excellence of Pivot-RP, a new state of the art online tool drives operational efficiencies that make it possible for editors to work at the scale they do. The system helps them track over 34,000+ active opportunities, manage tasks at scale, and prioritize among more than 20,000 funders. This ensures editors are free to focus on the key value-added aspects of their analysis, such as updating deadlines and eligibility requirements.

40K+
opportunities
edited per year

800+
average edits per week

34K+
active opportunities
maintained

20K+
funders monitored

The automation and sophisticated logic of the Pivot-RP editorial system ensures researchers can see what funding is available currently, as well as track future opportunities. Deadline rollover algorithms automatically populate new rounds of anticipated deadlines for recurring opportunities. Although the period is often one year, the system can be set to a range of values from one month to five years to accommodate the wide variety of complex deadline cycles across the tens of thousands of funding opportunities in Pivot-RP. After the deadlines are updated, the revised funding record is automatically placed in a work queue for editorial review.

The addition of a purpose-built scanning tool has been set up by the editors to automatically track opportunities and funder web pages. When the system detects new opportunities or changes to deadlines it highlights and incorporates them into the Pivot-RP editorial system for immediate review. This technology helps the editors work quickly and efficiently, making opportunities and updates available with record speed.

Automatic ingest of data from specific government funders further increases editorial efficiencies.

On a daily basis, funding opportunities are programmatically ingested into the editorial tool from select agencies. These include both newly published opportunities and updates to previously published opportunities. Editors are alerted about this new data daily; they then can review and annotate the data before publishing it immediately to Pivot-RP.

Real-time publication

While other solutions may only publish once a day or at even longer intervals, Pivot-RP provides customers with real-time, accessible and comprehensive updates.

As new funding opportunities are entered into the editorial tool and flagged for publication, they become immediately available in Pivot-RP for search and discovery. Moreover, any updates to deadlines, eligibility or other important criteria in the Pivot-RP system trigger automated alerts to researchers and research administrators, so no one ever misses an important opportunity.

Teamwork and technology

Pivot-RP features an intuitive, feature-rich user interface, precision search capabilities and faceted navigation, making it easy to leverage a powerful combination of teamwork and technology. The Pivot-RP editorial team provides quality and trusted data as a foundation for enhanced discovery, making it possible to leverage artificial intelligence in the Pivot Funding Advisor® which matches research profiles to financial support with accuracy. Everyone - from novice researchers to seasoned research development professionals - can rapidly discover the funding opportunities that best meet their needs.

With just the right blend of behind-the-scenes editorial curation and capabilities, Pivot-RP is the most trusted, accurate and expansive funding solution for academic research institutions.

\$130B+

total value of available funding opportunities



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