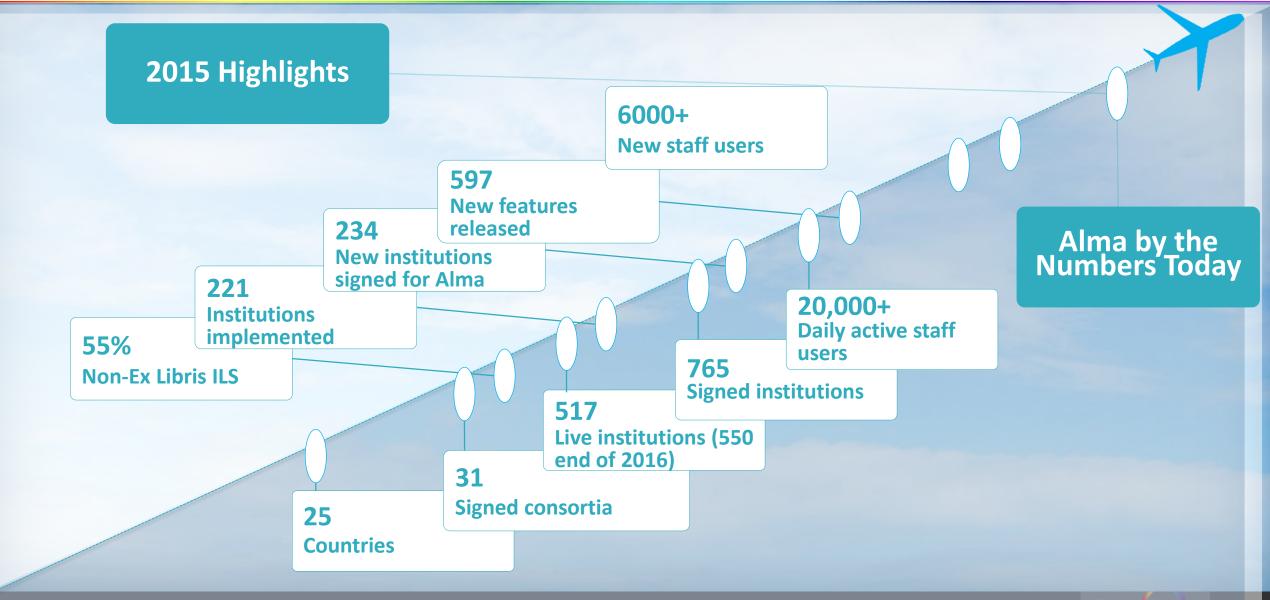


Bar Veinstein | Corporate VP, Management Solutions

Dvir Hoffman | VP, Product Management and Marketing



World's #1 Cloud-Based Library Services Platform



Alma has a Compelling Value Proposition for all Libraries

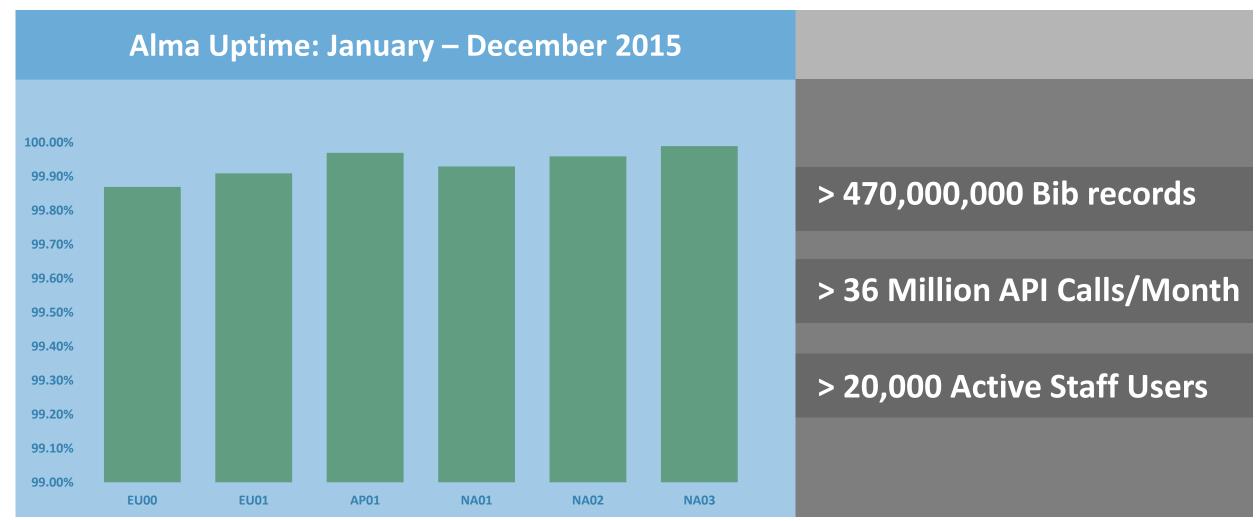






University Libraries

We've Delivered Exceptional Uptime



Transparency & Trust

http://knowledge.oxlibrisgroup.com/Alma/Product_Materials/L

http://knowledge.exlibrisgroup.com/Alma/Product_Materials/Uptime_Reports



Perceptions 2015: Alma Earns Highest Rankings

SATISFACTION SCORE FOR ILS		
Alma	6.61	
System B	5.95	
System C	5.46	
System D	5.32	
System E	4.85	
All Responses	5.93	

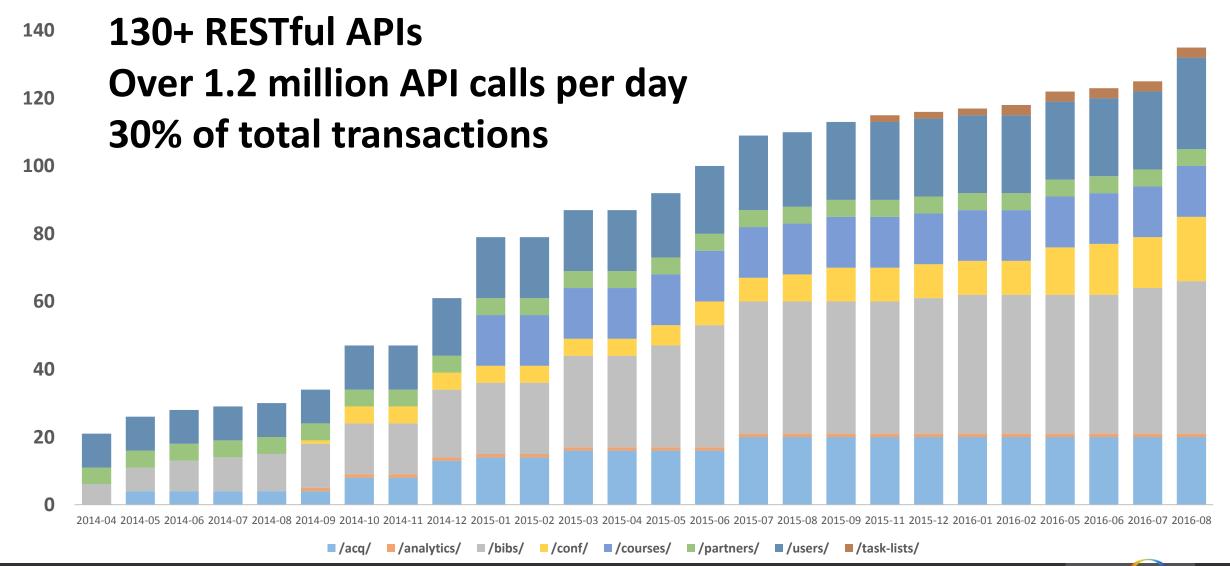
ELECTRONIC FUNCTIONALITY		
Alma	6.87	
System A	5.00	
System C	4.08	
System E	3.80	
System D	3.54	
All Responses	4.68	

CUSTOMER LOYALTY			
Alma	7.35		
System E	4.95		
System C	4.45		
System D	4.37		
All Responses	5.88		

"Alma, designed for academic, research, and national libraries earned top rankings among large academic libraries for Overall Satisfaction, ILS functionality, Functionality for electronic resources and for company loyalty"

--Marshall Breeding, January 31, 2016

We're Committed to Open Platform



We've Released Epic New Features in 2015

Unified

Managing Digital Resources

Amazon Cloud Storage

Analytics

Link Resolver Usage & Enhanced COUNTER

Consortial Analytics

Data

Community Zone Contribution

Expanding global authorities

Collaboration

Central Configuration

Central
Acquisitions of
e-resources

Open Platform

130+ RESTful APIs

Idea Exchange & Knowledge Center

UNIMARC and KORMARC Support

Linked Data API

> Metadata Management

Return Anywhere

Automated Warehouse Integration

Fulfillment

Prediction Patterns

Real-Time Acquisitions Integration

Acquisitions

Consortial Resource Sharing

ILLiad NCIP Integration

Resource Sharing

Making Monthly Releases Even Better







SANDBOX – 2 WEEKS

Two weeks for sandbox testing instead of one week

RELEASE SNEAK PREVIEW

Each Release Note will include "Next Release Sneak Preview" – brief information about the next release

COMMUNITY TESTING

Looking for ways to enable "community testing" vs. "standalone testing" by each institution



First NERS Voting for Alma

ANALYTICS: extend max # of rows exported from Analytics to Excel	2880 VOTES	Delivered - July 2016
FULFILLMENT: Batch overdue notices	2600 VOTES	Delivered - March 2016
ANALYTICS: Add fund info to physical item subject area	1484 VOTES	Delivered - July 2016
RESOURCE MANAGEMENT: Ability to Retrieve by All MARC fields and subfields	1416 VOTES	Delivered - Nov 2015
GENERAL: Export more than 5,000 rows to Excel	1186 VOTES	Delivered - March 2016
FULFILLMENT: Enhanced handling for checkout of items with queued requests	1100 VOTES	Delivered - June 2016

Second NERS Voting for Alma

ADMINISTRATION:

Excel exports from Alma for titles and items - adding MMS ID



3512 VOTES

ADMINISTRATION

Expand Repository advanced search options



2231 VOTES

ANALYTICS:

Add ability to report on past events



1584 VOTES

FULFILLMENT:

Alert / message for non-renewed patron loans



1426 VOTES

RESOURCE MANAGEMENT:

Improve bound-with architecture



L328 VOTES

Idea Exchange - Best Ideas? ... They Can Come From Anyone

3,751 people interacted with Ex Libris Idea Exchange in the last 60 days

How can we improve Alma?

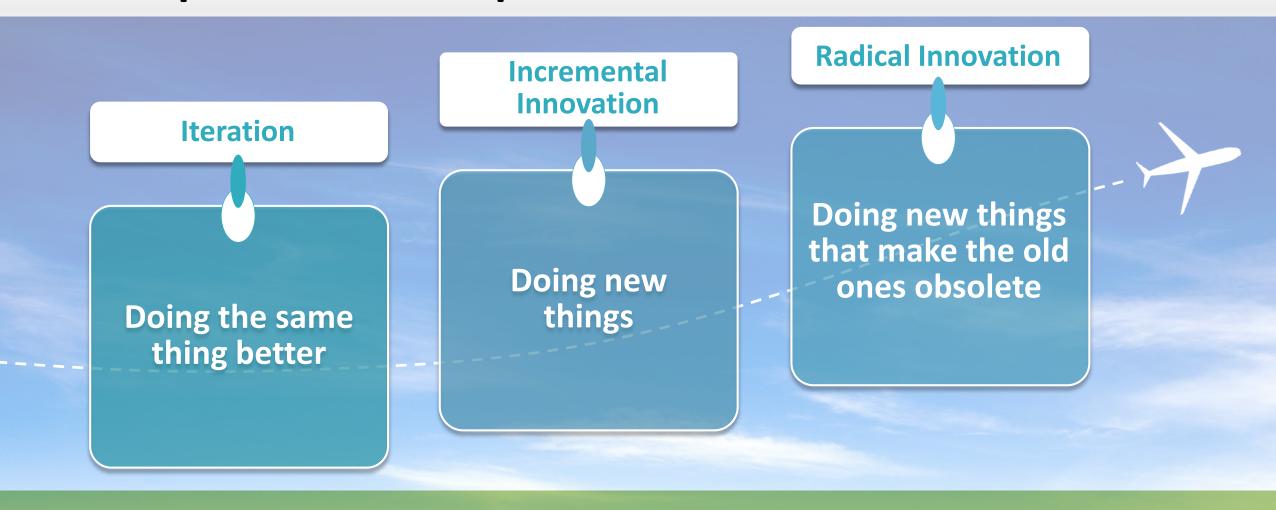


364 ideas submitted in the Alma forum \rightarrow 37 Accepted, 12 already Delivered

So, that's great... but what's next?

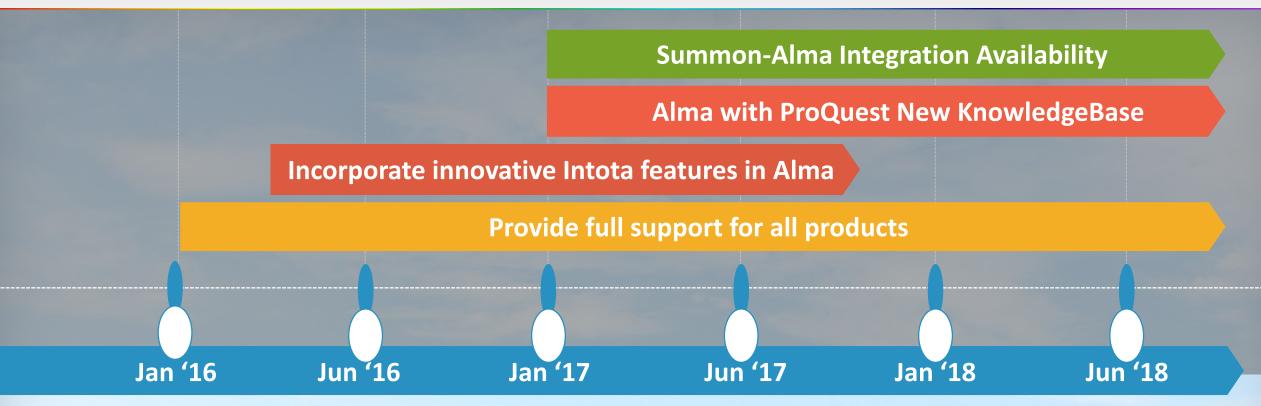


Disrupt ... or be Disrupted



Success is dependent on a balance of iteration, incremental innovation and radical innovation. If you do not "disrupt" yourself, it will be a "gift" given to you by someone else.

Ex Libris + ProQuest - Leveraging Combined Strengths & Vision



Alma roadmap enhanced with innovative capabilities from the Intota vision for example:

- Automated demand-driven acquisition workflows
- Alma Analytics enhanced with unique Intota assessment data sources (e.g. Books In Print)
- ProQuest's next-gen KnowledgeBase
- Index enhanced Direct Linking
- Alma CZ enhanced with content from ProQuest unique content (e.g. Ulrich)

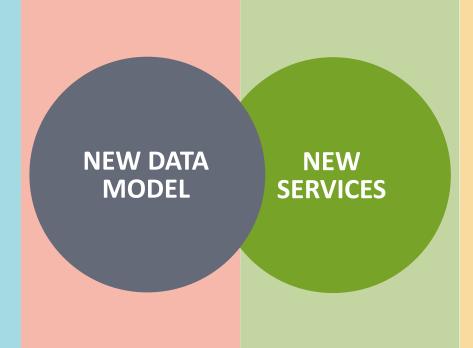
It's Time for Enhanced KnowledgeBase



EXPANDED SCOPE

AUTHORITATIVE RESOURCE METADATA

Data from a variety of sources: e-resource metadata, Ulrich's, MARC authority records (ProQuest unique assets)



FLEXIBLE MODEL

Expandable Data Model

New relational structure allows for any content type and supports linked data

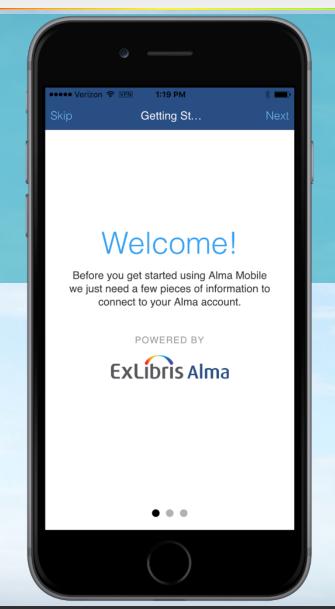


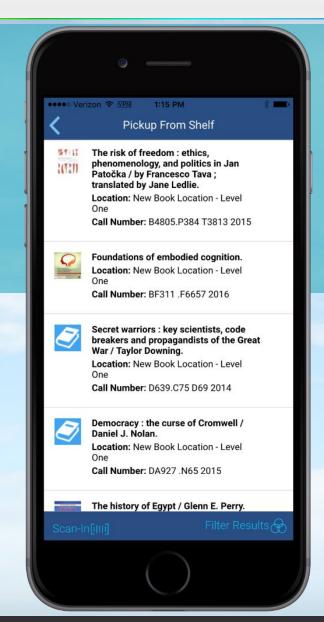
FUTURE-PROOF SUPPORT FOR NEW BUSINESS MODELS

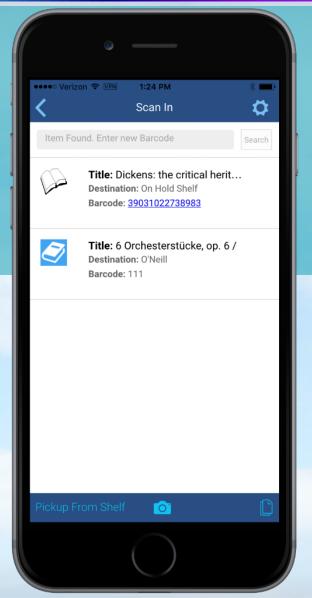
Understands demand-driven acquisition (DDA), perpetual access rights, open access



Alma Mobile App for Library Staff....Coming Soon!







It's Time to Disrupt the Digital Repositories Market

DIGITAL REPOSITORIES – CHALLENGES



FUNDING & STAFFING

Sustaining support & commitment



SYSTEMS & SOFTWARE

Open source, hosting, long term storage



POPULATING CONTENT

Scope of content, copyright & permissions



FACULTY PARTICIPATION

Only 15-30% self-deposit



METADATA CREATION

Accuracy, completeness, consistency

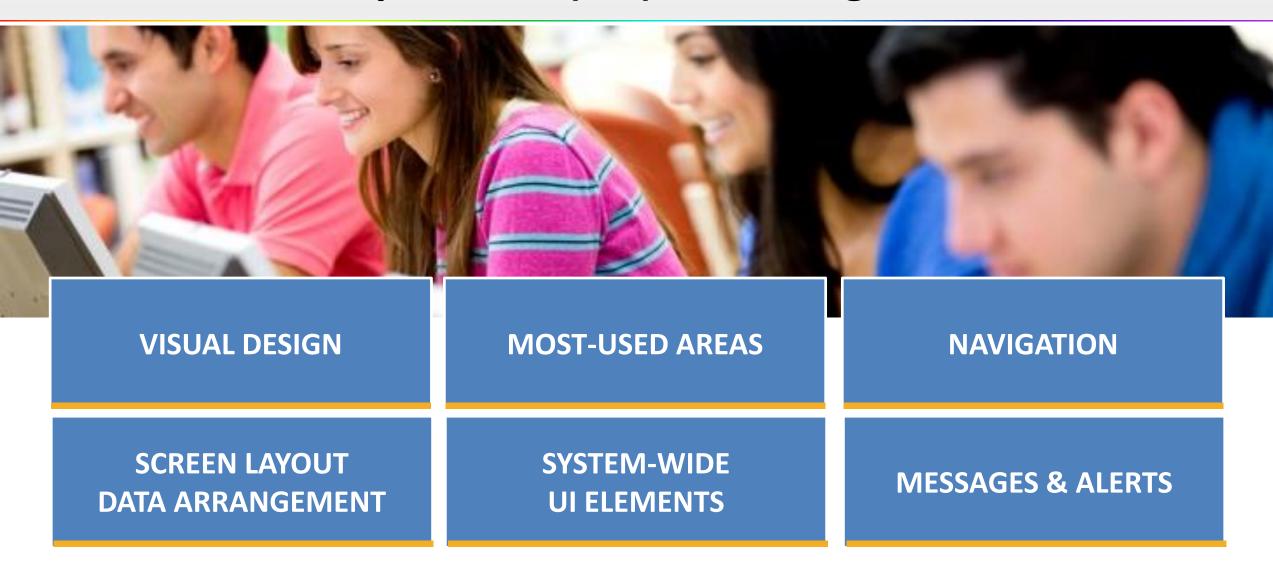


DISCOVERABILITY & VISIBILITY

Search engine opt (SEO), discovery silos



A New User Experience (UX) is Coming....



Holistic Approach and Commitment to Improving UX in Alma

Alma UX Project Roadmap

Work Plan 2016 Work Plan 2017 New Visual Design **New Navigation Concept** Redesigned Top Navigation Bar **New Screen Layout ("Information** Hierarchy") System-wide UI Elements **Focus on "Managing Patron** Focus on "Repository Search" Services" area area Focus on additional most-used areas

- Collaboration with Alma PWG and special Customer UX Group
- Transparency and sharing with user community throughout the process
- Production use by Early Access customers starting Q1 2017

Alma UX Users Committee





Sarah Krieg @





Christine Rostgaard @ UiO: University of Oslo





Bart Peeters @



Mike Rogers @



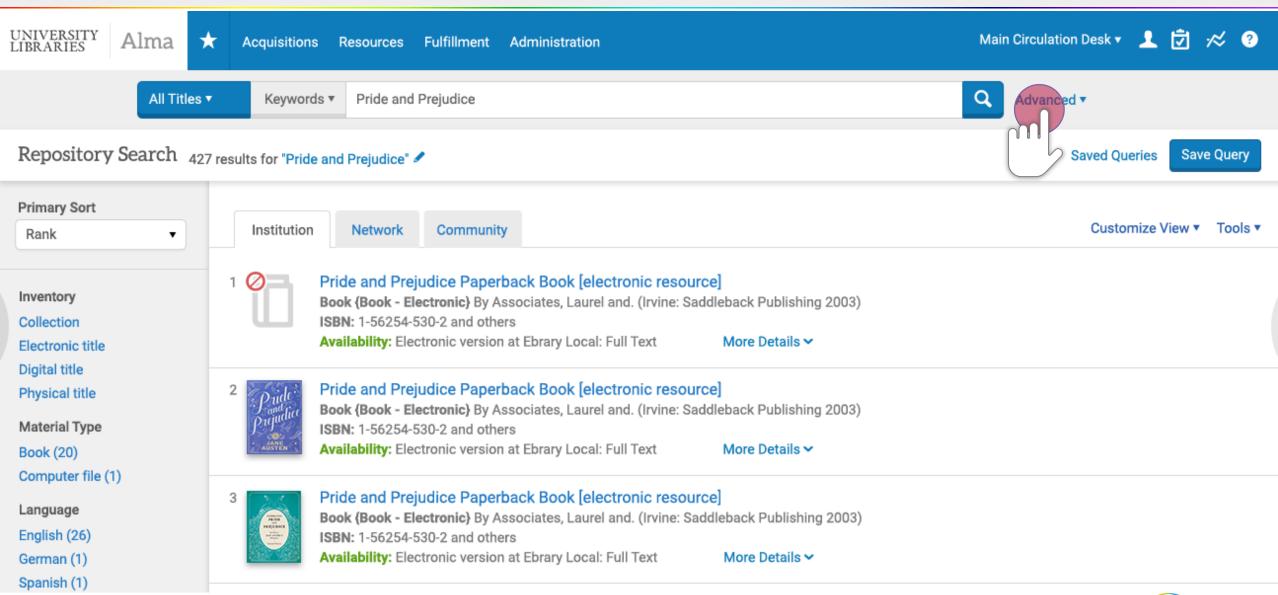
Megan Lee @ MONASH University





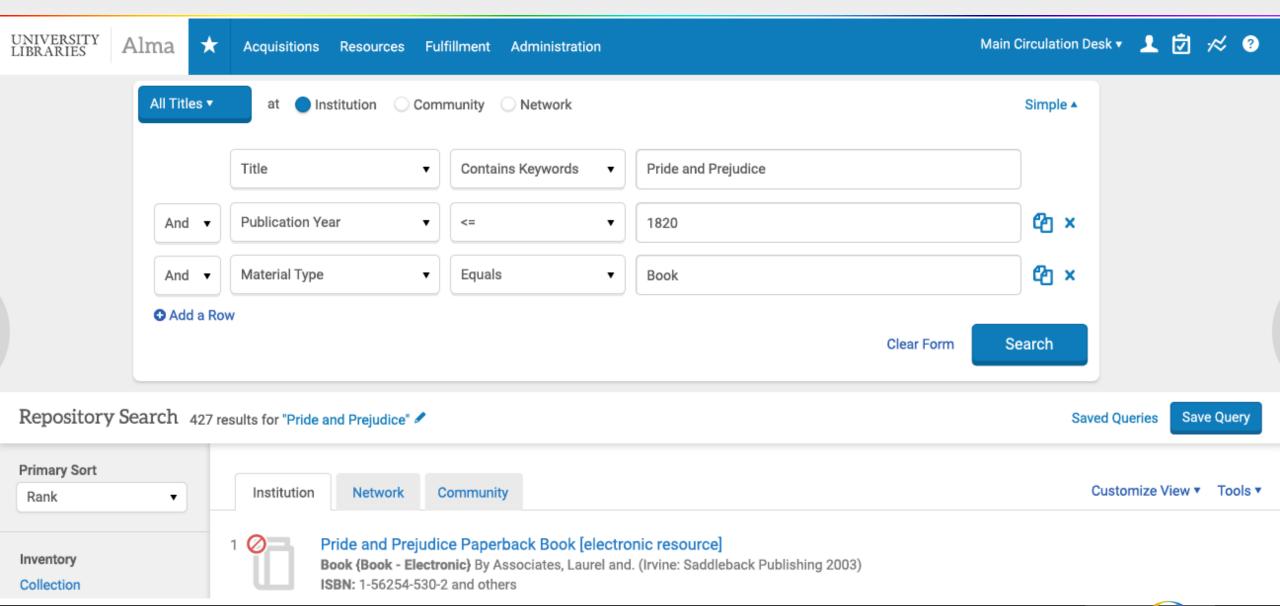


Repository Search - Initial Design

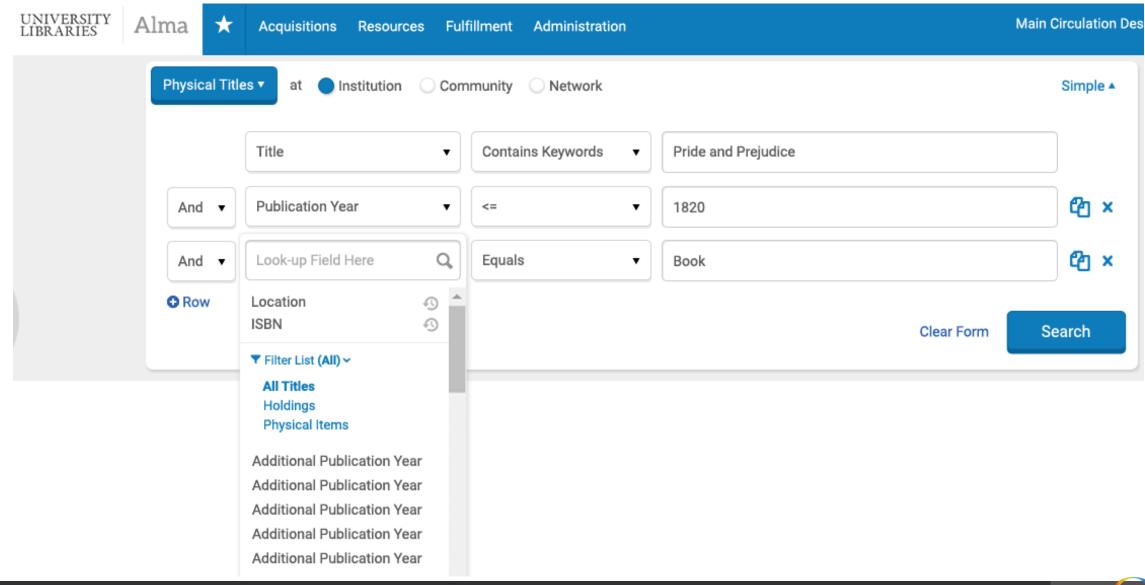




New Advanced Search Design



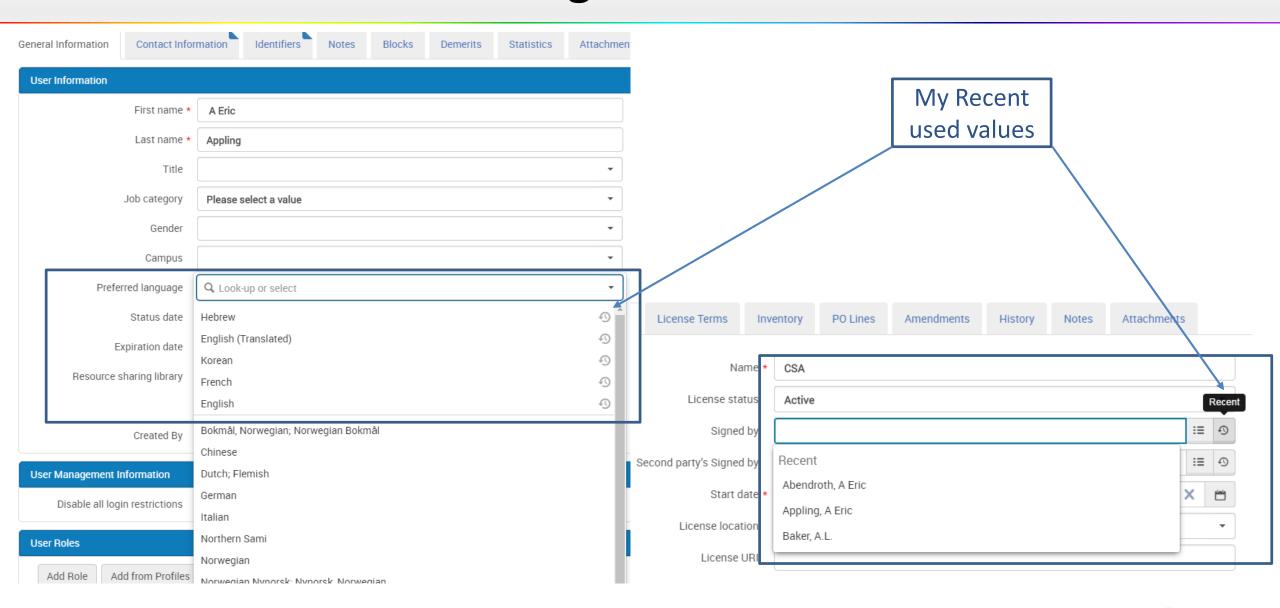
User Friendly Advanced Search Criteria



Personalized Menu

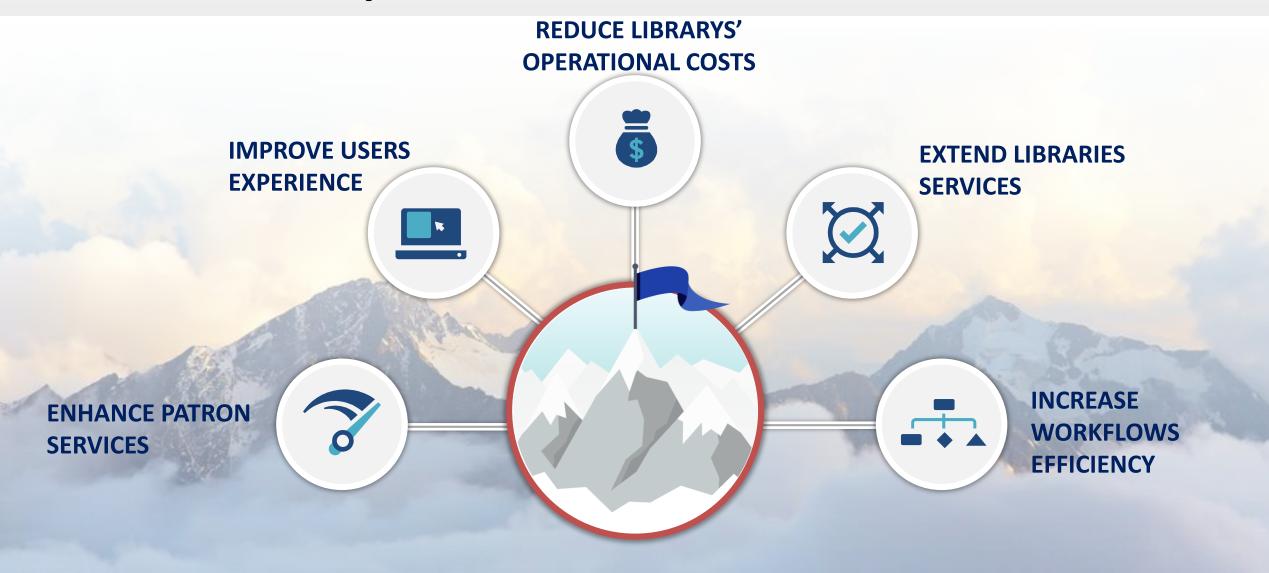


Auto-Personalization Engine





Alma Roadmap Goals



A Deeper Look into Alma Strategic Roadmap Areas



STREAMLINING ACQUISITION WORKFLOWS



GAINING BETTER INSIGHTS



EXTENDING COLLABORATIONS



ENHANCING THE USER EXPERIENCE



UNIFYING RESOURCE MANAGEMENT





Extending Real-Time Ordering Integrations









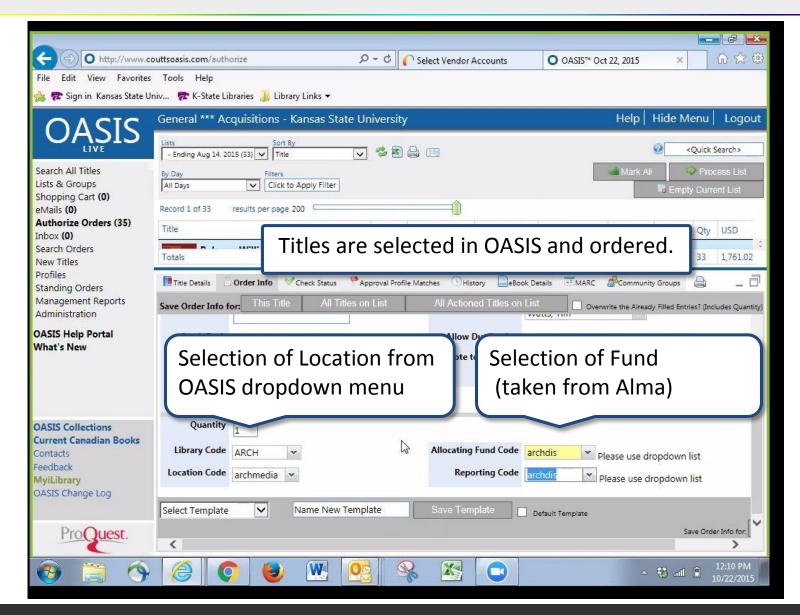








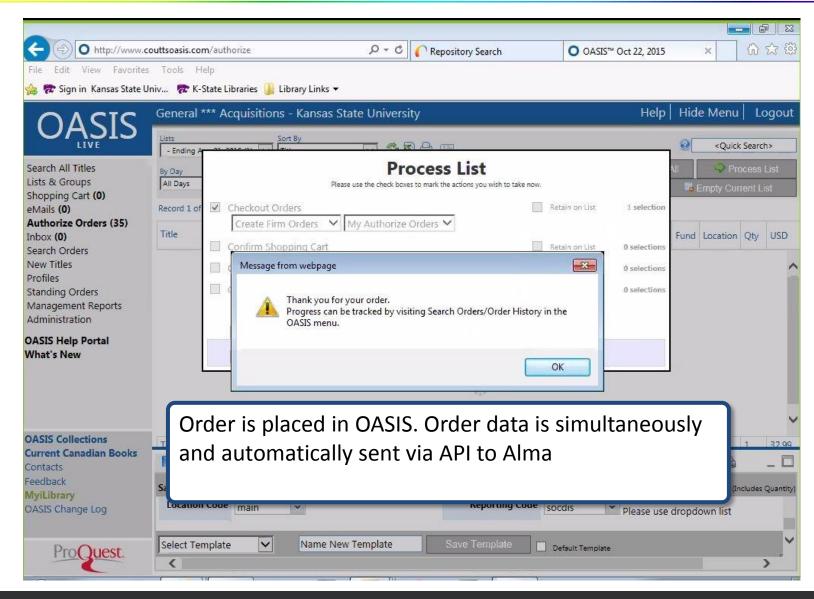








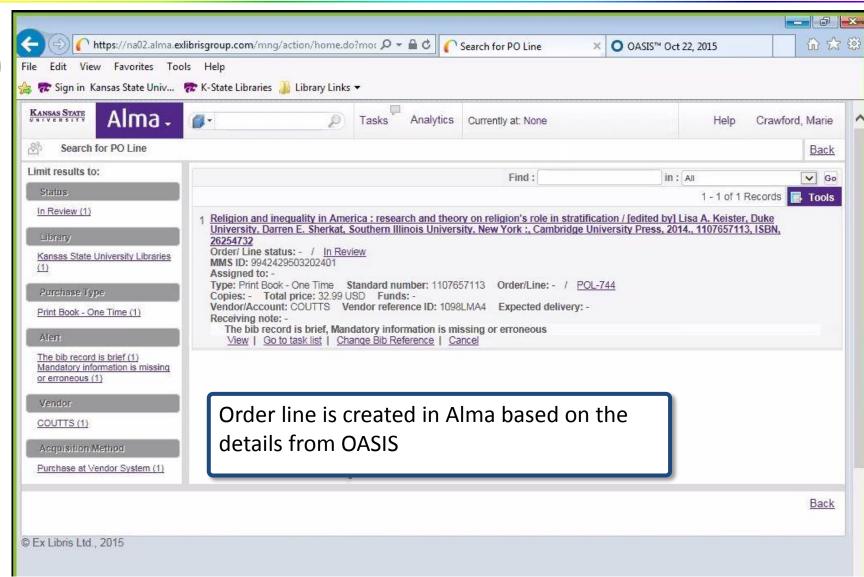








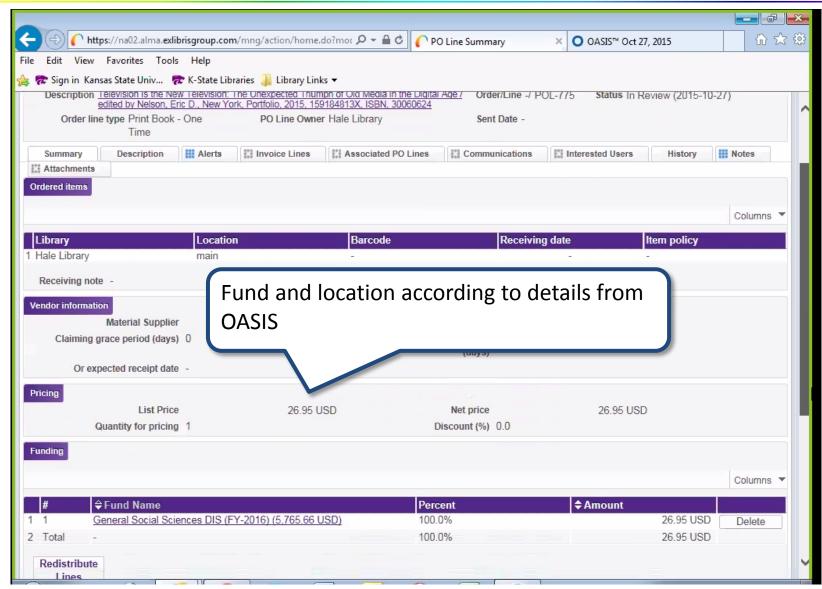








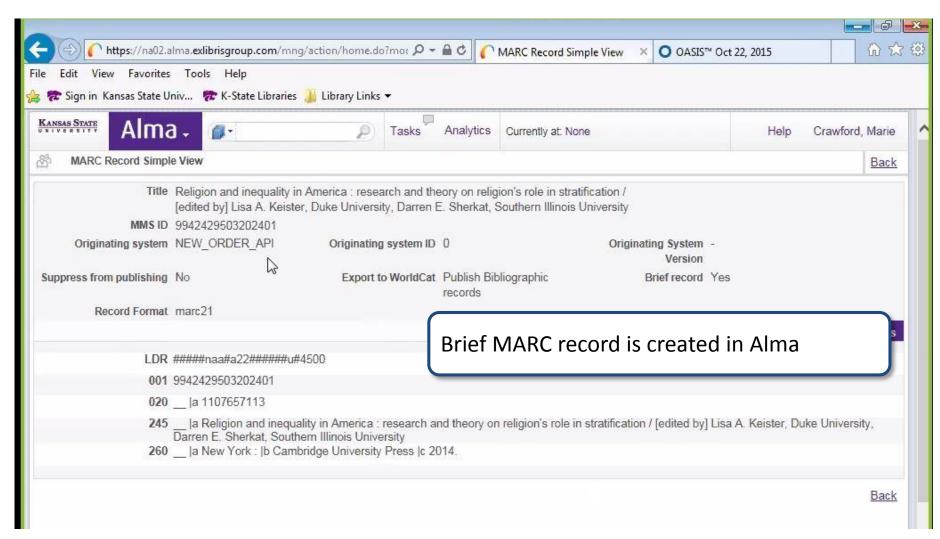














Next on Optimizing Workflows: Pricing and Availability

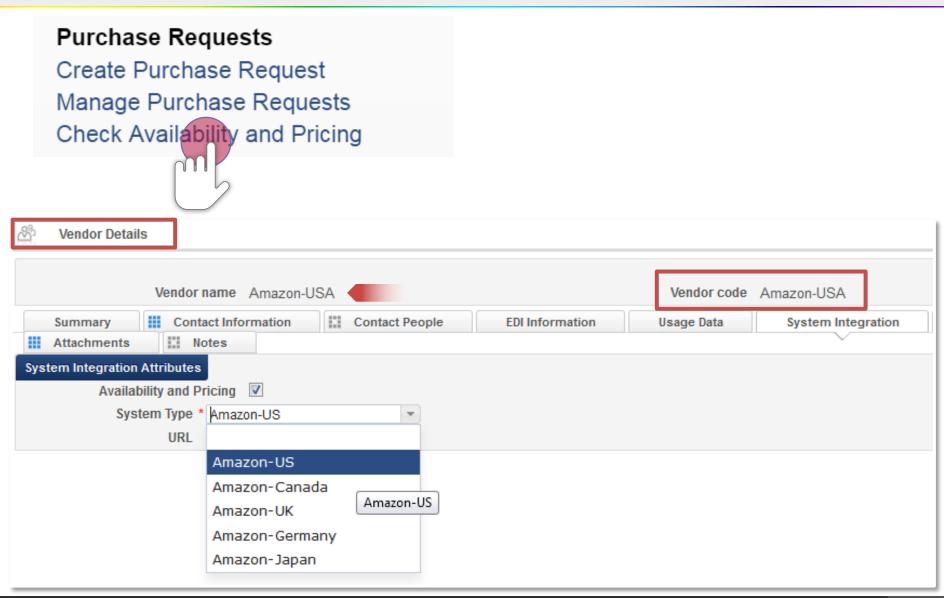






Pricing & Availability - Example

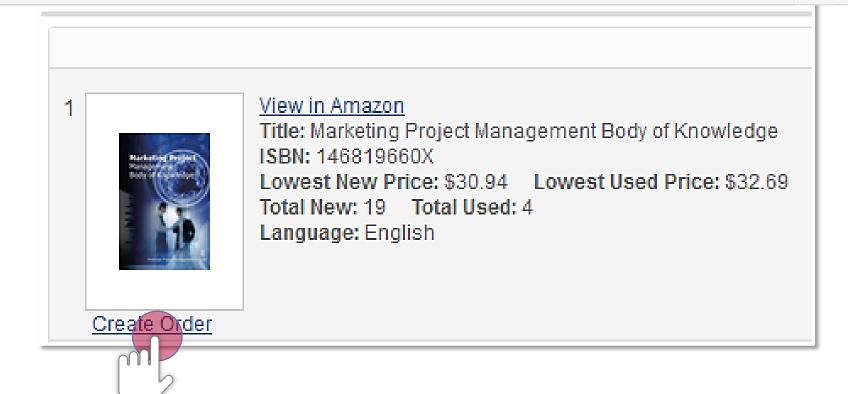




Pricing & Availability - Example



	Source	Description	RS Availability	Comment	atestatestatestatestatestatestatestates
1	Amazon-USA	Total results: 54		-	Review results
2	<u>Harrassowitz</u>	Total results: 70		-	Rev results
3	<u>OASIS</u>	Total results: 72		-	Rev_results



Advanced Acquisitions Models



Already in Alma

- PDA
- Joint Acquisitions
 - Purchase
 - Negotiation
- Shelf Ready (EDI, EOD)
- Real Time Ordering
 - ProQuest OASIS
 - YBP GOBI
 - Harrassowitz OttoEditions
- Patron purchase request
- Amazon



Near Term

- Pricing and availability
- Real Time Ordering (additional vendors)



Longer Term

- Fully automated acquisitions process with vendors
- Multi format legal deposit
- APC



Expanding Alma Community Zone Sharing

















Sharing Rules and Profiles

















Sharing vendor import profiles

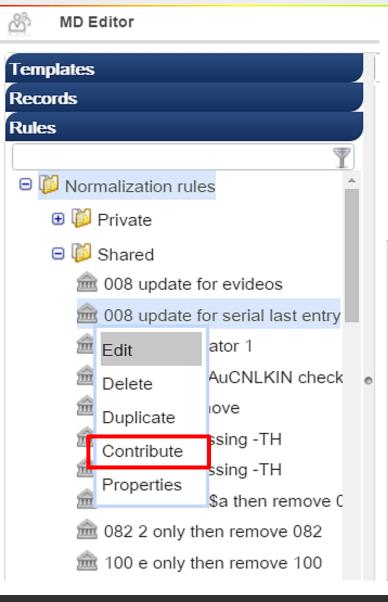
- Copy default import profiles for a vendor
- Contribute profiles to the Community Zone
- Copy profiles that other institutions have contributed to the Community Zone

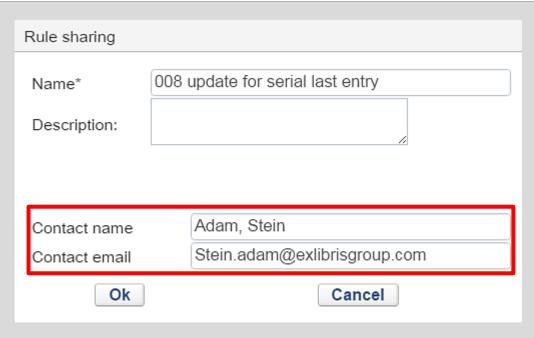
Sharing rules

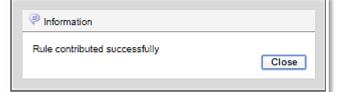
- The Community Zone includes a dedicated area for sharing:
 - Normalization rules
 - Indication rules
 - Merge rules



Community Zone Sharing - Contributing Cataloging Rules



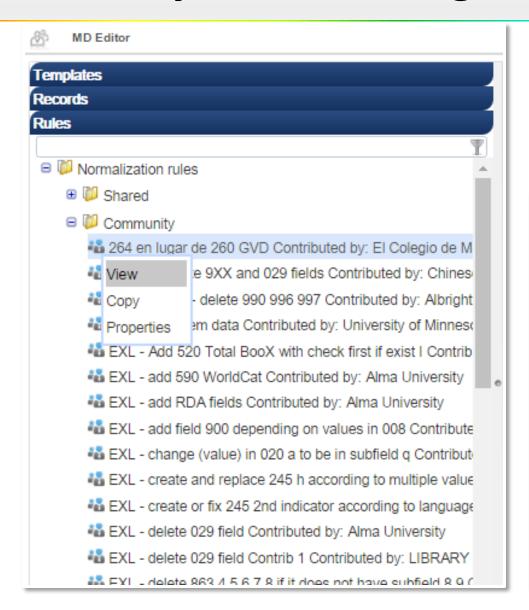


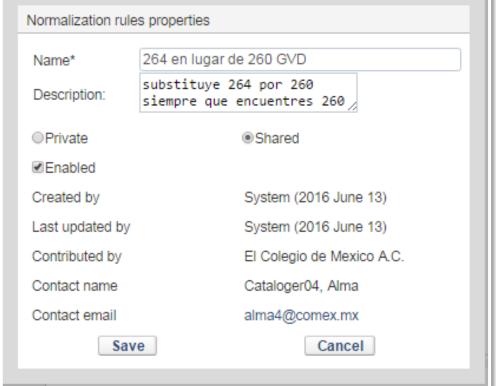




Community Zone Sharing – Coping a Cataloging Rule

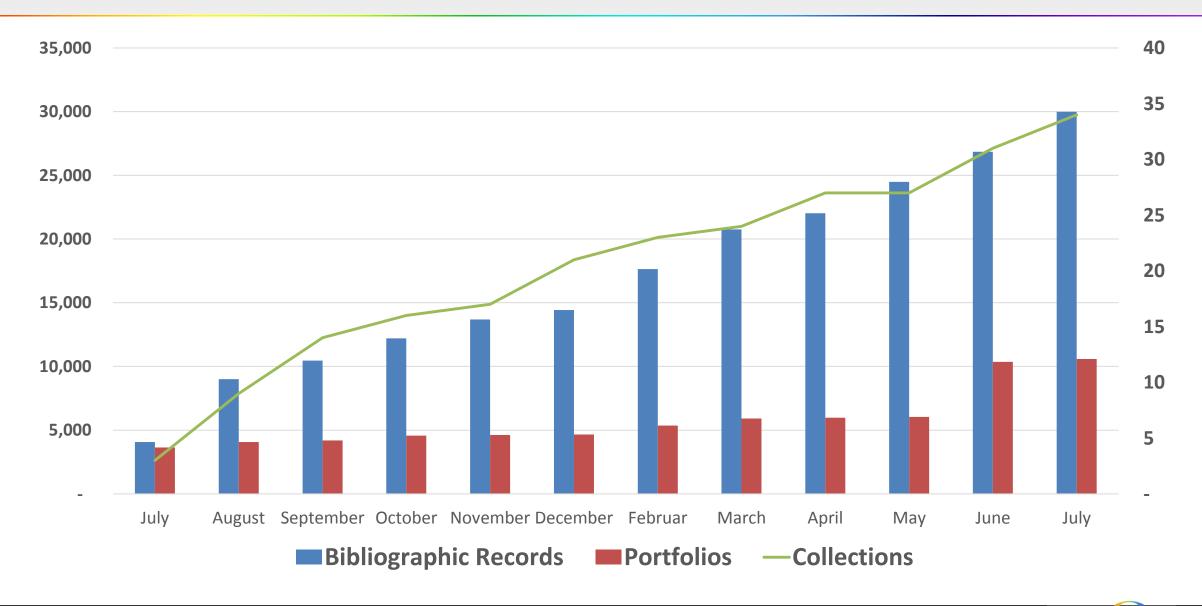






Community Zone Contribution





Top Contributors – Thank You!













Increasing Alma Authority Records Coverage



14

ALREADY SUPPORTED

LC Names, LC Headings, MeSH, BARE, LC-Music, RVK classification, LAC Subject, LAC Name, NLI, LCGFT, Rameau (UNIMARC), BNF, OCLC-FAST

3

MORE BY THE END OF 2016

Libraries Australia (LA) - Name, LA Subject, Rameau(MARC21), BNF (MARC21)

11

PLANNED FOR THE COMING YEAR

SUDOC, SBN, LCDGT, HKCAN and more.....

Community Zone





- Edit bibliographic records in the Community Zone
- Edit or add portfolios of Community Zone miscellaneous collections
- Contribute local electronic collections
- CZ Sharing community sharing of rules and customizations
- Contribution of customized report templates



Near Term

 Contribute bibliographic records of databases



Longer Term

- Contributors of electronic collections will be able to update contributed collections
- Automatically upload newly cataloged bibliographic records to the Community Zone
- CZ Sharing community sharing of advanced configurations

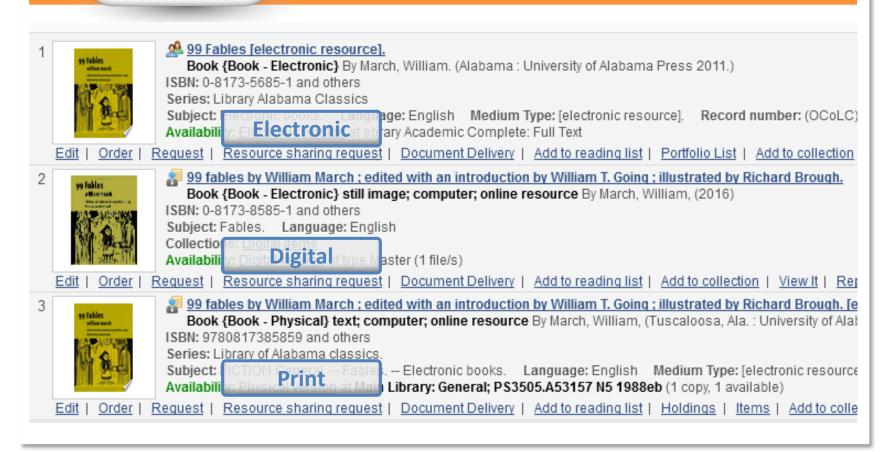


Unified





Is The <u>Only</u> Unified Solution For Managing Electronic, Print & Digital Assets



Cloud²



STORAGE



Cut Maintenance Costs

No Installation

Monthly Releases

Predictable Budgeting

Secured

Global Distribution

Trusted Brand

Easy Integration



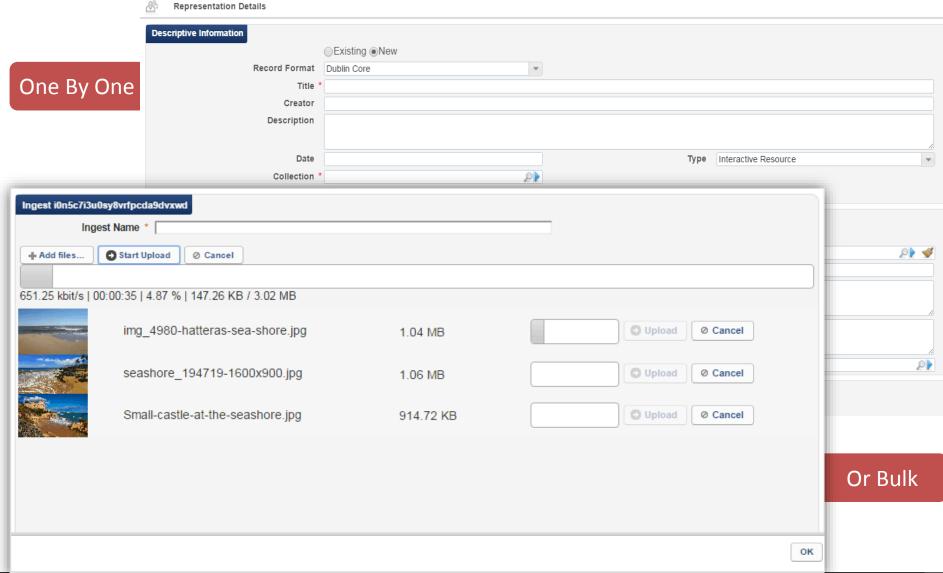
ExLibris EXLIBRIS

Cost Effective

Deposit

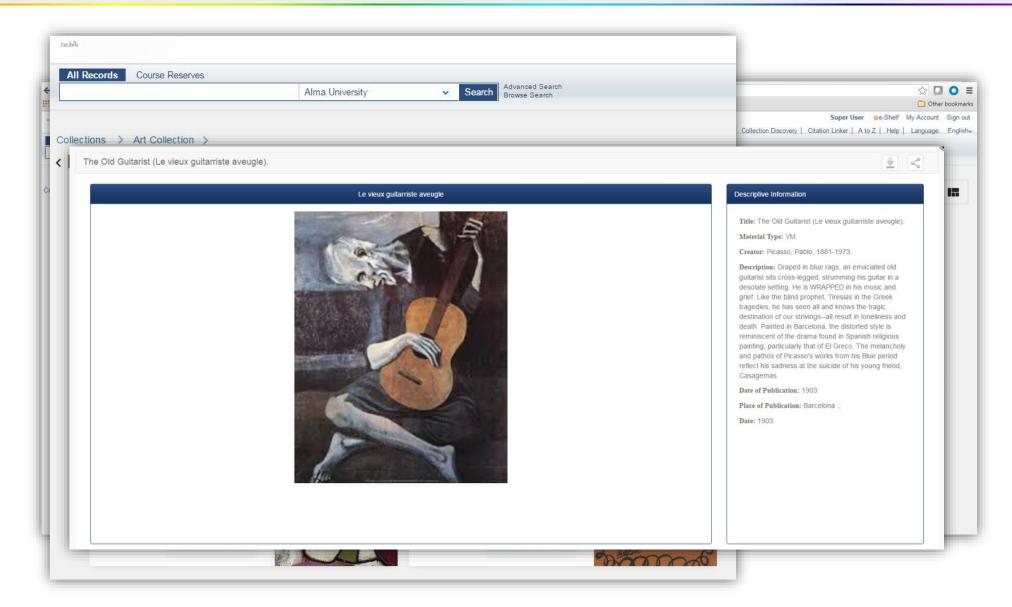


Choose Your Preferred Ingestion Method





Enhanced Digital Exploration





Digital Roadmap Development on Track



Phase 1	Phase 2	Phase 3
Integration with Remote DAM Systems	Special Collections Workflows	Institutional Repository Workflows
 Harvest Digital Link from the system 	 Staff dep Cloud s Viewer, Ingest, b 	End user depositMaintenance jobsAPIs/SWORDAnalytics
Integrates with DAM systems (Rosetta, Digitool, Fedora, ContentDM)	Replacing 3 rd party digital repositories and support for cloud storage	Replacements of institutional repositories including extended workflows coverage
EOY 2014	EOY 2015	EOY 2016







THERE ARE OFFICIALLY MORE MOBILE DEVICES THAN PEOPLE IN THE WORLD



Can library staff also benefit from the mobile trend?

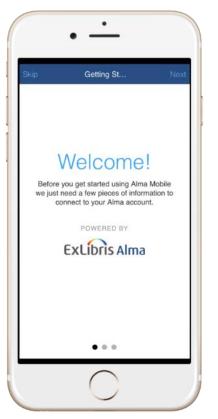






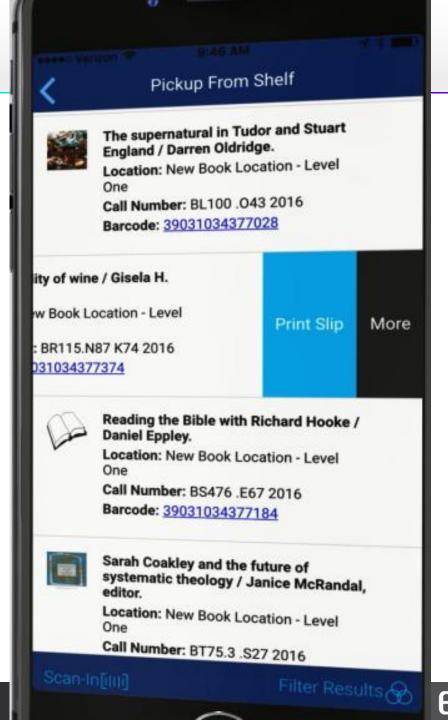






What Does It Do?

- Review the Pickup from Shelf list for a library location
- Filter the list by request date, request type, material type, location, call number, or destination
- Scan items to see where they need to go
- Track usage of items left on library tables and shelves
- Scan barcodes via the device's built-in camera as well as portable wireless barcode scanners

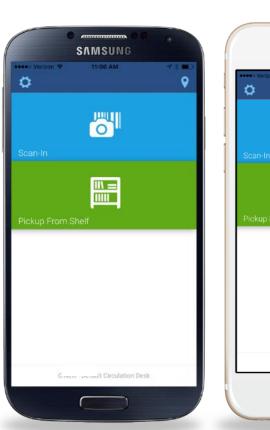




Supported Platforms



THE APP IS COMPATIBLE
WITH ANDROID MOBILE
DEVICES, IPHONE, IPAD, AND
IPOD TOUCH







Alma Mobile Roadmap



- Release planned for Q4 2016
- Mobile functionality will be a standard component of the Alma product roadmap going forward
- Future plans for Alma Mobile include
 - Stock-taking/Inventory capabilities
 - Creating and managing sets of items
 - My Tasks
 - My Analytics
 - and more...





Collaborative Networks Benchmark Analytics



Benchmark and compare among other member institutions of the consortia



Ability to create customized reports by the consortia itself



Beyond collection management analysis



Analytical reporting a built-in and fully integrated part of system

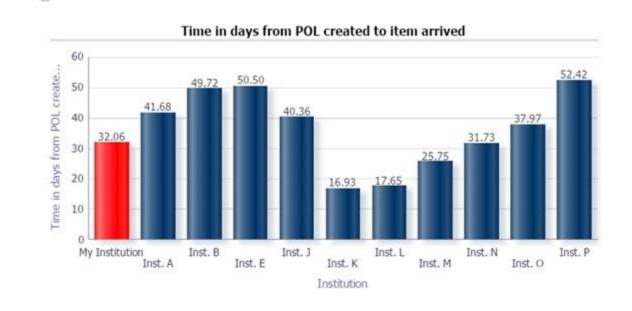


Patrons' Service Level - Benchmark Analytics

How long do my patrons wait for new items compared to other Institutions?

Time in days from POL created to item arrived





Analyze

- Analyze how long is the overall process from POL creation until vendors supply new items
- How is your service to patrons compared to other institutions

Optimize

Drill down to check the source of delays

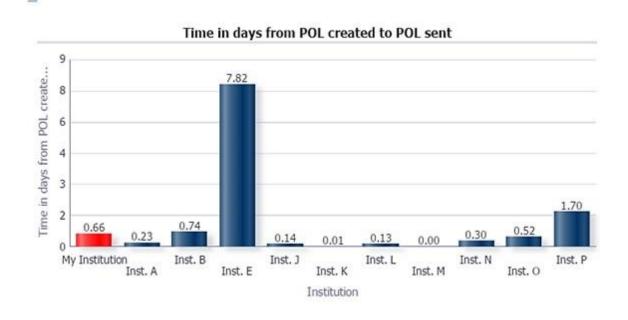


Benchmark Your Acquisition Workflows

How efficient is our acquisition process compared to other institutions?

Time in days from POL created to POL sent





Analyze

- Analyze how efficient is the acquisition workflow in your library
- How is your workflow efficiency compared to other institutions

Optimize

• Drill down to check per library the acquisition process



COUNTER Data – Direct Load to Alma - Early Testers





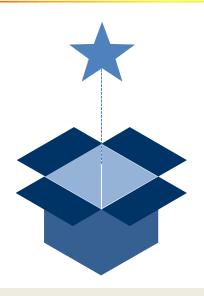






Extending COUNTER Formats Support





Already Supported

- DB1 Release 3

- BR2 Release 4
- PR1 Release 4

- JR1 Release 3
- DB1 Release 4 JR1 Release 4
- BR1 Release 4 JR1a Release 4
 - JR1a Release 3



- JR2
- JR5
- DB2
- BR3
- MR1

- JR1 GOA
- BR4
- BR5





Alma Analytics





Already in Alma

Extensive set of analytic subject areas:

Acquisitions

Fulfilment

Inventory

Link Resolver usage

And more....

- Network Analytics
- Book Report 1, 2 usage
- Customizable Dashboard
- Improved ETL (daily refresh)



Near Term

- Increase export capabilities
- Combined Acquisitions-Inventory-Usage analysis capabilities
- Benchmark Analytics



Longer Term

- Title Level and Overlap Analysis
- Extended COUNTER support
- Predictive Analytics



